

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT

Friday, May 10, 2019

April Shipments

Inshell (1000 pounds)

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>April 2018</u>	<u>4/30/2018</u>	<u>April 2019</u>	<u>4/30/2019</u>
Domestic	873	18,914	433	15,034
Export	<u>5,215</u>	<u>274,635</u>	<u>6,940</u>	<u>318,573</u>
Total	6,088	293,550	7,373	333,607

Shelled (1000 pounds)

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>April 2018</u>	<u>4/30/2018</u>	<u>April 2019</u>	<u>4/30/2019</u>
Domestic	14,001	118,185	18,440	142,219
Export	<u>20,001</u>	<u>188,148</u>	<u>21,232</u>	<u>194,906</u>
Total	34,002	306,332	39,672	337,125

Inshell Equivalent Tonnage*

	<u>2017/18 Marketing Year</u>		<u>2018/19 Marketing Year</u>	
		9/1/2017 to		9/1/2018 to
	<u>April 2018</u>	<u>4/30/2018</u>	<u>April 2019</u>	<u>4/30/2019</u>
Domestic	16,310	143,454	21,124	168,763
Export	<u>25,285</u>	<u>350,637</u>	<u>27,543</u>	<u>380,268</u>
Total	41,595	494,091	48,666	549,031

Final walnut receipts for 2018/2019 as reported by handlers on the
December 31, 2018 Crop Acquisition Report = 672,723 tons

*2017/18 shellout rate 44.1 -- 2018/19 shellout rate 44.1

(Current year shellout rate is based on a 5-year average - 2013 to 2017)

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2018 - 04/30/2019

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>	<u>2017/18</u>	<u>2018/19</u>	<u>% Change vs. Prior Year</u>
North America						
USA	18,914,472	15,033,595	-20.52%	118,184,926	142,218,804	20.34%
Canada	2,754,404	2,971,535	7.88%	11,988,018	11,333,726	-5.46%
Mexico	88,184	171,080	94.00%	144,850	41,675	-71.23%
Sub-Total	21,757,060	18,176,210	-16.46%	130,317,794	153,594,205	17.86%
Central & South America						
Chile	0	176,092	0.00%	0	0	0.00%
Ecuador	92,968	22,500	-75.80%	114,000	0	-100.00%
Sub-Total	92,968	198,592	113.61%	114,000	0	-100.00%
Europe						
Austria	0	0	0.00%	853,975	612,700	-28.25%
Belgium	617,012	1,014,775	64.47%	1,680,000	1,470,000	-12.50%
Denmark	42,000	0	-100.00%	568,020	420,020	-26.06%
France	44,092	44,092	0.00%	510,270	80,190	-84.28%
Germany	11,631,920	10,512,714	-9.62%	45,739,360	35,499,552	-22.39%
Greece	1,255,300	411,710	-67.20%	108,050	644,520	496.50%
Italy	43,933,545	49,839,647	13.44%	3,719,830	4,928,491	32.49%
Netherlands	3,255,806	2,347,017	-27.91%	7,549,895	7,704,373	2.05%
Norway	112,434	0	-100.00%	516,078	755,078	46.31%
Portugal	508,640	154,322	-69.66%	148,000	180,090	21.68%
Spain	18,727,954	18,463,818	-1.41%	16,695,519	20,976,375	25.64%
Sweden	0	86,020	0.00%	1,099,092	1,075,600	-2.14%
Switzerland	0	20,000	0.00%	737,910	833,130	12.90%
U.K.	1,257,966	280,830	-77.68%	5,670,836	7,289,826	28.55%
Sub-Total	81,386,669	83,174,945	2.20%	85,596,835	82,469,945	-3.65%
Middle East/Africa						
Algeria	1,163,036	3,216,697	176.58%	0	80,342	0.00%
Bahrain	106,716	337,253	216.03%	339,016	232,192	-31.51%
Egypt	1,156,795	1,762,802	52.39%	533,282	1,167,410	118.91%
Iraq	0	925,932	0.00%	0	1,175,298	0.00%
Israel	590,606	1,465,704	148.17%	8,071,434	12,281,430	52.16%
Jordan	440,223	1,784,254	305.31%	1,013,040	3,289,226	224.69%
Kuwait	88,184	19,292	-78.12%	688,143	1,044,675	51.81%
Lebanon	4,271,612	7,062,896	65.34%	0	168,046	0.00%
Morocco	6,397,551	8,238,179	28.77%	0	0	0.00%
Pakistan	2,164,855	18,488,947	754.05%	0	42,328	0.00%
Qatar	8,267	30,313	266.67%	289,172	419,850	45.19%
Saudi Arabia	441,288	1,235,484	179.97%	1,134,507	3,582,740	215.80%
Tunisia	2,247,315	110,230	-95.10%	0	22,046	0.00%
Turkey	79,339,938	86,300,641	8.77%	998,866	170,292	-82.95%
U.A.E.	27,836,213	61,868,114	122.26%	2,824,755	7,866,573	178.49%
Sub-Total	126,252,599	192,846,738	52.75%	15,892,215	31,542,448	98.48%
Asia / Pacific Rim						
Australia	30,267	25,463	-15.87%	6,913,586	5,828,873	-15.69%
China	9,069,930	2,884,964	-68.19%	2,833,450	2,079,280	-26.62%
Hong Kong	10,282,097	4,559,257	-55.66%	1,219,604	1,226,842	0.59%
India	22,861,100	13,891,233	-39.24%	0	223,740	0.00%
Japan	0	0	0.00%	31,948,886	26,463,126	-17.17%
Korea	1,340,012	674,857	-49.64%	21,628,388	21,698,068	0.32%
Malaysia	0	0	0.00%	705,175	1,044,174	48.07%
New Zealand	0	0	0.00%	904,661	1,153,513	27.51%
Philippines	0	0	0.00%	293,000	271,000	-7.51%
Singapore	88,184	220,460	150.00%	865,098	1,273,672	47.23%
Taiwan	358,254	220,918	-38.33%	5,202,949	5,918,030	13.74%
Thailand	0	1,455,036	0.00%	459,638	207,490	-54.86%
Vietnam	17,832,461	12,335,811	-30.82%	100,780	192,480	90.99%
Sub-Total	61,862,305	36,267,999	-41.37%	73,075,215	67,580,288	-7.52%
Other	2,198,147	2,942,048	33.84%	1,336,421	1,938,022	45.02%
GRAND TOTAL	293,549,748	333,606,532	13.65%	306,332,480	337,124,908	10.05%
Domestic Total	18,914,472	15,033,595	-20.52%	118,184,926	142,218,804	20.34%
Export Total	274,635,276	318,572,937	16.00%	188,147,554	194,906,104	3.59%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
April 2018 / April 2019

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>April 2018</u>	<u>April 2019</u>	<u>% Change vs. Prior Year</u>	<u>April 2018</u>	<u>April 2019</u>	<u>% Change vs. Prior Year</u>
North America						
USA	872,916	432,978	-50.40%	14,000,839	18,440,213	31.71%
Canada	43,000	145,708	238.86%	1,390,268	794,132	-42.88%
Mexico	0	0	0.00%	22,000	0	-100.00%
Sub-Total	915,916	578,686	-36.82%	15,413,107	19,234,345	24.79%
Central & South America						
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	0	0	0.00%
Sub-Total	0	0	0.00%	0	0	0.00%
Europe						
Austria	0	0	0.00%	84,000	41,400	-50.71%
Belgium	0	0	0.00%	210,000	168,000	-20.00%
Denmark	0	0	0.00%	42,000	84,000	100.00%
France	0	0	0.00%	0	42,020	0.00%
Germany	88,184	968,276	998.02%	3,113,935	5,115,640	64.28%
Greece	0	0	0.00%	0	0	0.00%
Italy	42,108	0	-100.00%	483,340	381,693	-21.03%
Netherlands	169,754	257,938	51.95%	441,850	1,074,680	143.22%
Norway	0	0	0.00%	70,750	148,700	110.18%
Portugal	0	0	0.00%	0	0	0.00%
Spain	705,472	793,196	12.43%	2,067,812	1,994,127	-3.56%
Sweden	0	0	0.00%	42,000	0	-100.00%
Switzerland	0	0	0.00%	42,000	65,550	56.07%
U.K.	4,000	0	-100.00%	1,034,706	907,921	-12.25%
Sub-Total	1,009,518	2,019,410	100.04%	7,632,393	10,023,731	31.33%
Middle East/Africa						
Algeria	721,012	485,012	-32.73%	0	80,342	0.00%
Bahrain	24,645	0	-100.00%	58,498	0	-100.00%
Egypt	0	44,092	0.00%	21,560	0	-100.00%
Iraq	0	0	0.00%	0	0	0.00%
Israel	104,222	88,092	-15.48%	504,060	959,328	90.32%
Jordan	43,375	44,092	1.65%	171,540	252,000	46.90%
Kuwait	0	0	0.00%	119,218	41,998	-64.77%
Lebanon	0	44,092	0.00%	0	0	0.00%
Morocco	485,044	0	-100.00%	0	0	0.00%
Pakistan	0	926,012	0.00%	0	0	0.00%
Qatar	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	89,092	0.00%	0	78,980	0.00%
Tunisia	0	0	0.00%	0	0	0.00%
Turkey	1,498,717	44,092	-97.06%	97,339	42,291	-56.55%
U.A.E.	654,146	1,838,301	181.02%	291,815	147,686	-49.39%
Sub-Total	3,531,161	3,602,877	2.03%	1,264,030	1,602,625	26.79%
Asia / Pacific Rim						
Australia	22,000	0	-100.00%	543,500	445,200	-18.09%
China	62,133	157,637	153.71%	391,500	114,000	-70.88%
Hong Kong	0	440,000	0.00%	187,048	175,746	-6.04%
India	220,744	398,648	80.59%	0	0	0.00%
Japan	0	0	0.00%	5,313,862	3,849,978	-27.55%
Korea	0	0	0.00%	2,495,099	2,888,334	15.76%
Malaysia	0	0	0.00%	77,250	113,295	46.66%
New Zealand	0	0	0.00%	92,000	152,219	65.46%
Philippines	0	0	0.00%	42,000	42,000	0.00%
Singapore	0	0	0.00%	64,600	57,020	-11.73%
Taiwan	0	0	0.00%	350,790	610,140	73.93%
Thailand	0	0	0.00%	0	0	0.00%
Vietnam	41,335	132,092	219.56%	0	84,000	0.00%
Sub-Total	346,212	1,128,377	225.92%	9,557,649	8,531,932	-10.73%
Other	285,015	44,092	-84.53%	134,920	279,466	107.13%
GRAND TOTAL	6,087,822	7,373,442	21.12%	34,002,099	39,672,099	16.68%
Domestic Total	872,916	432,978	-50.40%	14,000,839	18,440,213	31.71%
Export Total	5,214,906	6,940,464	33.09%	20,001,260	21,231,886	6.15%